INFRASTRUCTURE TRANSITION CASE STUDY

Client Profile

Industry: Petrochemical

Annual Revenue: $1.88 B

Countries: 11 - Germany, Luxembourg, USA, Brazil, Sweden, China, Poland, Italy, South Africa, Korea, Japan,

Locations: 21

Employees: 1,460

Challenge

International petro-chemical manufacturing company carved out resulting from a $2.5 billion purchase by a global investment firm. The new entity needed to be self-standing from an IT perspective. The new organization consisted of 26 locations in 13 countries on 5 continents. Resulting from the sale, the new business was paying more than $2 million per month as part of a Transition Services Agreement (TSA) to the Seller. The investment firm needed to move away from the parent company's TSA support quickly. The challenge was the new company did not have IT infrastructure or an application environment to support the new entity. Informatik Group consultants were contracted to quickly architect and implement a separation strategy which included establishing a global network, data center services and consolidation of multiple ERP systems.

Approach

Our team conducted a kick-off session with the Seller and the New Company business and IT teams. Next, Informatik Group consultants hosted workshops to determine the 'Current State.' We met with the New Company business and IT teams to plan the 'Future State.' A technical infrastructure roadmap was developed along with project plans. In parallel, the application roadmap and project plans were prepared. Weekly status and progress meetings were conducted. Meetings were held one week on-site at the Seller's headquarters in Germany, the next week off-site. Site tours were conducted at larger sites and regional headquarters.

Solution

After completing the planning and design phases for 'Future State,' bids were sent out to data center hosting providers. We selected a hosting provider in North America with a presence in Europe and China. Our consultants oversaw the build-out and setup of the data center including all required infrastructure. A study was performed and a selection was made for the company's network provider for the global WAN. The MPLS-based

WAN was designed to connect the new data center and each site location without changing infrastructure at the site from a LAN/WAN perspective. Overall all migrations were done on a region-by-region basis. All infrastructure changes and application migrations were separated into two separate efforts and were completed site-by-site within a region. For each site migration in a region, a Command Center was established. Regular calls were scheduled. Issues were tracked. An open conference bridge was always available. This was done for rapid response and resolution for migration/transition issues that came up.

Business Improvements	- More manageable infrastructure for easy Change Management. - More realistic IT policies/procedures for the new entity. - Improved PC boot time and overall network performance. - Established Global Service Desk with data center hosting company to improve user
Business Benefits	- Exited the TSA agreement resulting in savings of $2+M/month. - Positioned the company to move to a Steady State environment. - Company no longer dependent on the Seller's IT Services. - Significant IT cost savings.